



PACIFIC

Serious game for leadership and team management

General description:

Pacific is a survival adventure that challenges the student to escape with a team from a desert island where they are stranded following a crash. The chances of escaping with their lives will depend on the student's ability to manage and motivate the team.

Pacific is an online course based on a simulator that recreates real-life leadership situations so that students can practice their leadership skills and manage teams effectively.

Pacific is available in several languages. Check with your Key Account Manager for availability.

Characteristics:

A learning program built around the game-based learning methodology:

- Applicable and practical.
- Revolutionary and powerful.
- Addictive and innovative.
- Experiential learning.
- Flexible, quick and easy to play.
- Fun and entertaining.
- Unique.





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Methodology:

The game-based learning methodology developed by Gamelearn is a combination of 3 elements:

1. **Quality content**, equivalent to a two-day classroom course with a strong practical focus that is useful and has a direct application at work.
2. **Gamification techniques** such as storytelling, rankings, levels and badges so that learning becomes a different and fun experience in order to generate student engagement.
3. **An advanced simulator** that recreates leadership situations that are similar to real life so that the student can practice in a safe and stress-free environment while also receiving personalized feedback with areas for improvement.

Objectives:

Pacific is an online game-based learning course for leadership and team management in which you will learn and apply strategies, techniques and tools to develop and improve your leadership and team management skills.

- Discover a step-by-step manual for building your leadership skills and managing high-performance teams.
- Learn and practice techniques to increase team effectiveness, efficiency and performance.
- Enhance your communication skills and improve your ability to delegate, provide feedback, coach and assess performance.
- Learn tips for motivating, rewarding and resolving conflict within the team.





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Program:

Module I: From the inside out

- Get to know myself and assess how my attitude and behavior affects the rest of the team.
- Analyze the extent to which I may be causing the problem.
- Think about how I can improve, lead by example and use feedback as a tool for continuous improvement.

Module II: Give the team meaning

- Establish the team mission and vision.
- Set the rules, principles and values for teamwork.
- Plan short- and long-term goals, both for the group and individuals.
- Establish duties and responsibilities for team members.

Module III: Team-building

- Foster deep mutual understanding between the team members.
- Analyze the strengths and weaknesses of individuals.
- Create an atmosphere of trust and interdependence.

Module IV: Motivate

- Detect and understand each person's needs and motivation.
- Understand and use motivational factors.
- Use resources and tools to increase team and individual motivation.
- Use communication as a motivational tool.
- Recognize and reward results.

Module V: Develop

- Improve the team members' communication skills. Interpersonal communication.
- Solve problems and make decisions.
- Resolve conflicts quickly and efficiently.
- Improve the effectiveness and efficiency of day-to-day work.
- Time management.

Module VI: Empower

- Understand the mechanisms of effective delegation.
- Delegate.
- Give and receive positive and negative feedback.
- Communication as a catalyst for performance.
- Coaching.
- Evaluate performance.



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References:

Pacific is based on the experiences of the world's top executives and managers. The content was developed on the basis of hundreds of interviews conducted with the CEOs, executives and senior managers of large global corporations over a period of 12 years. The lessons learned have been incorporated into a set of useful and practical tools for people and team management.

Knowledge and skills:

Thanks to the simulator, learning the target skills is effective. The student will discover a practical team management manual developed on the basis of over 200 interviews conducted over 12-year span with CEOs, presidents and executives worldwide.

Pacific covers the following skills:

- Leadership.
- Continuous learning.
- Self-confidence.
- Self-control.
- Self-awareness.
- Information sourcing.
- Coaching.
- Effective communication.
- Work-life balance.
- Focus.
- Flexibility.
- Change management.
- Conflict resolution.
- Impact and influence.
- Initiative.
- Innovation and creativity.
- Integrity.
- Negotiation.
- Results-orientation.
- Analytical thinking.
- Planning, organization and coordination.
- Problem solving.
- Stress tolerance.
- Teamwork.
- Decision-making.
- Customer service.





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Target audience:

Pacific has been designed for any professional managing teams, people and projects:

- Senior executives.
- Executives.
- Directors and managers.
- Employers.
- Entrepreneurs.
- Team leaders.
- Sales Managers.
- Area Managers.

Operation:

1. Players only need an internet connection to play Pacific.
2. You can access Pacific from the Gamelearn platform or include it as an additional solution in your LMS (Cornerstone, Moodle, SAP Success Factors, etc.).
3. You have access to the performance of your students and groups in real time.



Good luck!